

# SuperYacht24

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## Integrated informational document for the evaluation of the COCO course (Certified Operator Cardiac Offshore)

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### Executive summary

The problem	In an offshore cardiac event, the most critical delay, in the very early phases, is not only logistical: it is decisional. Even before considering evacuation, it is necessary to understand whether one is facing a suspected coronary picture and how to manage it.
The proposed response	OCG™ integrates point-of-care ECG, rapid troponin testing, remote specialist support and a predefined operational sequence, to reduce the time that separates the symptom from the first informed clinical decision.
The relationship with CIRM	OCG™ does not replace the Centro Internazionale Radio Medico (CIRM) nor TMAS systems. It operates earlier, making activation of medical support more timely, more solid and better documented.
The OCG-O™ course	The course does not turn the captain into a physician. It trains onboard operators in the correct application of a proprietary protocol and in disciplined interaction with the remote specialist.

#### 1. The real problem onboard

When a guest or an owner reports chest pain while at sea, the difficulty is not only suspecting a possible cardiac event. The real difficulty is deciding what to do in an environment that, by definition, is not an emergency department: there is no onboard doctor in most vessels, no laboratory, no hospital diagnostic chain, and almost never a truly operational cardiological language within the crew.

In this void, the captain and crew must manage a very delicate transition: transforming a reported symptom, often ambiguous, into a decision that may involve deviation from the route, activation of

external services, significant economic impact and assumption of responsibility. The critical point is therefore not only the availability of advanced rescue resources, but what happens before, in the time during which the crew tries to understand whether the risk is serious, how serious it is and how urgently it must be treated.

This is the moment when everything is decided: not when the situation is already dramatically evident, but when it is still uncertain.

*The real issue is not only “how to evacuate”, but “how early to understand that waiting is no longer an option”.*

## 2. The spontaneous observation: “but CIRM already exists”

This objection is correct and must be addressed clearly. The Centro Internazionale Radio Medico (CIRM) is the Italian institutional reference for maritime medical assistance and its role is essential. Ignoring it or minimizing it would be not only incorrect, but counterproductive.

The point, however, is not the existence of CIRM; the point is the moment when CIRM comes into play. Institutional remote support is activated when someone onboard has already decided that the case deserves consultation; that is, when an initial interpretative step has already been taken. But precisely this step, in many cases, is the most fragile: symptoms are not always classic, hesitation, fear of raising an unnecessary alarm, fear of making an error by excess or by omission.

### Table – Operational reading of data

Works when activated	The problem is before
Effective guided decision impact Invisible critical area	It must be anticipated Low volume, high Error is not tolerable Bias

OCG™ is born precisely in this operational space. It does not present itself as an alternative to CIRM, nor as a duplicate of TMAS systems. It presents itself as an anterior and complementary

layer: it helps the crew reach earlier the point at which a specialist call becomes justified, qualified and better documented. In other words, OCG™ does not replace the system; it helps make it work better, earlier and with more solid data.

### 3. What OCG™ is and what it is not

OCG™ must be understood for what it truly is: not a new medical device, not a brand that claims to transform existing products into a certified system simply because they have been assembled, and not a substitute for official assistance channels. OCG™ is a proprietary operational model. Its value does not lie in the mere presence of individual devices already available on the market, but in the way they are inserted into an ordered, trained and supervised decision sequence.

The protocol links four elements: structured collection of the clinical picture, point-of-care ECG, rapid troponin testing and remote specialist consultation. The novelty is not the separate existence of these tools; it is the fact that they are orchestrated as parts of a coherent pathway, designed for the most exposed phase of the offshore cardiac event.

It is equally important to clarify that OCG™ does not assign improper clinical autonomy to the crew. The system is built precisely to avoid improvisation: the trained operator collects data, correctly executes the sequence, transmits them and contributes to creating the conditions for a better specialist decision.

**Table 1. What OCG™ is / what OCG™ is not**

OCG™ is	OCG™ is not
a proprietary operational model	a new device or a CE system simply because it integrates existing components
a data collection and decision pathway	a license to independently treat a suspected myocardial infarction without specialist supervision
a complementary layer to TMAS systems	a substitute for CIRM or institutional channels
a program accessible to trained operators	a state certification or a healthcare professional title

### 4. The clinical issue: delay is not only logistical

When reasoning about emergencies at sea, attention is often captured by evacuation: how long it takes to reach the coast, which means will be available, whether the weather permits intervention, how quickly the patient can reach hospital. All of this matters greatly, but it does not exhaust the problem.

There is in fact a prior phase, less conspicuous but decisive: the time needed to recognize risk, collect objective elements and make the first sensible clinical decision. This interval can be called, in operational language, decisional delay. At sea, it is often the only part of the chain that can truly be compressed with appropriate tools and method, while logistical delay remains largely dependent on geography, weather and availability of rescue assets.

OCG™ focuses precisely on this modifiable portion of the clinical history. If the onboard decision remains vague and late, even the most efficient evacuation comes downstream of lost time. If, instead, the suspicion is qualified early, the logistical part of the response is built on a stronger and less random basis.

**Table 2. Where OCG™ truly acts**

Phase of the chain	Prevalent problem	OCG™ margin of action
Symptom onset	uncontrollable biological event	none
Early onboard phases	uncertainty, hesitation, lack of data	very high
Activation of medical support	quality of transmitted information	high
Evacuation and transport	distance, weather, rescue assets	limited
Definitive hospital care	healthcare organization ashore	none

## 5. How the operational model works in practice

The value of a protocol is measured by its real applicability. OCG™ is not based on abstract steps, but on a concrete sequence that makes sense for the onboard environment. It starts from structured collection of the symptom and essential clinical data; proceeds with the point-of-care ECG; adds, when indicated, the rapid troponin test; transmits the data to the remote specialist; and then builds a decision that is not born from vague impressions but from more robust elements.

The strength of the sequence is not only technical. It is disciplinary. It reduces dispersion, limits improvisation, forces people to speak a common and documentable language. In this sense the protocol is also a governance tool: it organizes the way in which an event is observed, described and transferred into a decision.

For this reason OCG™ is closer to an operational architecture than to a simple set of devices. The tools alone are not enough: they need order, context and shared criteria in order to be truly useful.

## 6. Why the COCO™ course is the true access point

The COCO™ (Certified Operator Cardiac Offshore) program must not be understood as a decorative label. It is the access point to the system. The protocol, in fact, has value only if executed with the necessary discipline: knowing how to correctly position a device, acquire a useful trace, respect the sequence, not skip steps, not overinterpret the data, not transform specialist support into a confused delegation.

The course serves exactly this purpose: to create an onboard operator capable of applying the protocol without distorting it. It does not attribute a healthcare status, does not authorize replacing the physician and does not change the regulatory framework of the professions. It enables, within the program, the correct use of a proprietary procedure that requires method, common language and traceability.

For this reason the course should be considered not as a commercial accessory, but as the safety foundation of the model. Without training, the presence of tools would risk being reduced to an accumulation of poorly governed potential; with training, the system becomes truly usable.

**Table 3. What the COCO™ course concretely enables**

The course enables  
 correct execution of the OCG™ sequence  
 collection and transmission of useful clinical data  
 interaction with the specialist using a common  
 operational language  
 documentation of the process in a more orderly and  
 defensible way

The course does not enable  
 independent diagnosis of acute coronary syndrome  
 replacement of the remote cardiologist or CIRM  
 administration of therapies outside protocol or  
 without specialist validation  
 turning the captain into an onboard physician

## 7. For whom the pathway makes sense

Not all vessels have the same risk profile, the same type of guests or the same operational style. For this reason, the most useful question is not whether OCG™ is “interesting” in the abstract, but whether it responds to a concrete and plausible risk for the vessel evaluating it.

The pathway makes particular sense when owners or guests with potentially more exposed age and clinical profiles come onboard; when navigation involves routes or anchorages in which time to access a hospital facility is not trivial; when the captain feels that current management of chest pain relies mainly on intuition, general experience and late calls to external support; and when, finally, a more documentable and less improvisational process is desired.

Conversely, perceived value may be lower in contexts where the vessel always operates very close to healthcare facilities, the guest profile is very controlled and risk governance is already covered by other internal arrangements. Even in these cases, however, the document remains useful because it forces the choice to be formulated explicitly.

**Table 4. Practical evaluation grid**

Question to ask	If the answer is often yes	Practical indication
Do people come onboard for whom a cardiac event is not merely a theoretical possibility?	presence of mature owners or guests, long periods onboard	OCG™ deserves serious evaluation
Does distance or the operational context make it unrealistic to count on immediate access to hospital?	navigation, anchorage, prolonged passages, variable weather	decisional delay weighs more
Today, does chest pain management depend almost entirely on general experience and a late phone call?	lack of sequence, data and shared language	the COCO™ course fills a concrete gap
Is a more documentable and less debatable process needed?	attention to accountability, governance and decision protection	the model also has organizational value

## 8. Course program overview

Before deciding whether to go deeper, it is useful to take a further step: not so much asking whether the model is theoretically acceptable, but understanding what it means, in concrete terms, to apply it onboard.

Every protocol, in fact, truly exists only when it is executed. And between what is understood conceptually and what can be done in a real situation there is always a distance that must be

bridged with method, common language and guided practice.

The COCO™ course is located exactly in this space: it does not add principles, but makes them operational.

Those who choose to proceed beyond the conference also need to understand, in concrete terms, what will be addressed in the course. A concise, non-promotional program is reported below, useful for positioning the level of the pathway.

**Table 5. Essential educational architecture of the COCO™ pathway**

Module	Theme	Educational objective
1	Offshore clinical scenario	Understand why chest pain onboard cannot be treated as a trivial symptomatic genericity.
2	Triage and clinical picture collection	Learn an orderly collection of symptoms, timing, context and essential data.
3	Point-of-care ECG	Correctly perform the trace and evaluate its operational usefulness for transmission.
4	Rapid troponin	Understand indications, limits and correct execution of the rapid test in the onboard environment.
Module	Theme	Educational objective
5	Interaction with the remote specialist	Transmit information in a useful, concise and non-confused manner.
6	Decision sequence and simulated cases	Apply the protocol in realistic scenarios, without improper clinical autonomy.

## 9. A decision to be made before the course

The correct question, at the end of this reading, is not whether OCG™ is suggestive or innovative in an abstract sense. The question is more sober and more serious: does it make sense, for your vessel, to address in a structured way the most fragile phase of the offshore cardiac event?

If the answer is yes, then the COCO™ course is the logical next step, because it constitutes disciplined access to the model. If the answer is no, the choice will remain the already familiar one: relying on goodwill, individual experience, the speed of external rescue and, ultimately, luck.

This document does not claim to close the debate. It does, however, ask that the problem be clarified as it is, and not as we would like it to be. Once this has been done, the decision whether to go deeper with the course becomes clearer and more mature.

### In conclusion

OCG™ does not ask anyone to believe a promise. It asks them to observe an operational gap and to evaluate a possible response. Its core is not the slogan, but the sequence: first the symptom, then the data, then the specialist consultation, then the decision.

The moment when everything is decided, at sea, rarely coincides with obvious collapse. It almost always coincides with those preceding minutes in which someone onboard must understand whether a true cardiac emergency is beginning. That is where the COCO™ course proposes to intervene.

## Terminological note

In this document, the term “certification” is used exclusively to indicate internal qualification within the COCO™ program, understood as verification of correct learning and of the ability to apply the OCG™ protocol according to the standards of the program.

This terminology does not imply, nor must it be interpreted as, state certification, a healthcare professional qualification, autonomous clinical authorization or regulatory validation of the devices used.

The use of the term is therefore to be understood exclusively in an internal, educational and operational sense.

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